

# Stable Housing, Stable Health: Addressing Housing Insecurity Through Medicaid Value-Based Payment

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Medicaid Institute at United Hospital Fund 1411 Broadway, 12th Floor New York, NY 10018 (212) 494-0700 There is increasing awareness that the social, economic, and environmental conditions outside of the doctor's office can have a bigger effect on health outcomes than direct interaction with the health care system itself.<sup>1,2</sup> These social determinants of health (SDH)—such as education, employment, housing, and nutrition—are particularly salient for Medicaid members, who are disproportionately affected by poverty, which constrains choices and opportunities to meet such social needs. This brief illustrates potential opportunities in New York City for Medicaid providers and plans to address one such determinanthousing—to support delivery of more appropriate and higher-quality care, improve enrollees' health outcomes, and potentially prevent high-cost utilization in the future.3

Understanding how addressing SDH can increase the value of health care for Medicaid members, the New York State Department of Health has incentivized the use of SDH interventions through its value-based payment (VBP) initiative. VBP contractors in Level 2 or 3 (shared-risk) arrangements are required to implement at least one SDH intervention, and providers or provider networks will receive a funding advance from managed care organizations for addressing one or more social determinants.4 Providers in Level 1 VBP arrangements are not required to implement an SDH intervention but they will receive a bonus if they do so.5 VBP contractors have flexibility to select SDH interventions from among five broad domains; one such domain, "economic stability," includes interventions focused on homelessness, housing instability, and lack of access to affordable housing.<sup>6</sup>

Housing may be a particularly compelling SDH for VBP contractors to address, given research consistently showing how unstably housed or homeless individuals are more likely to experience high rates of emergency department use, frequent and costly hospital admissions, and adverse health outcomes such as drug and alcohol dependence, mental illness, infectious disease, injuries, and unmet health care needs. 7,8,9,10,11 Although existing evidence most strongly demonstrates that homelessness itself predicts adverse health outcomes, indicators of housing insecurity may also be useful to examine in the absence of accurate data on homelessness.12 Definitions of "housing insecurity" vary, but the term generally describes a range of challenges that may be precursors to homelessness—such as difficulty paying rent, paying large shares of income toward rent, living in crowded housing, temporarily living with friends or relatives, or frequently moving. 13,14 In addition, housing insecurity itself may be associated with reduced access to health care, difficulties with managing chronic conditions, and certain adverse health outcomes. 15,16,17 To appropriately target housing-focused SDH interventions, it may be useful to focus on neighborhoods with high levels of housing insecurity, health care utilization, and Medicaid enrollment. The following analysis identifies such neighborhoods in New York City, using neighborhood tabulation areas (NTAs) and several sources of data, described below and included in an appendix.



Figures 1 and 2 feature New York City neighborhood-level health and housing data sourced from the New York City Neighborhood Health Atlas. 18 These include two indicators of housing insecurity: the percentage of the population living in crowded housing (more than one occupant per room), shown in Figure 1; and the percentage of the population experiencing rent burden (paying over 30% of pre-tax income towards monthly rent), shown

in Figure 2. Each NTA was plotted by housing indicator (x-axis) and all emergency department (ED) visits per 100 population (y-axis) with the indicators' citywide median values shown. Further, plot size shows the total number of Medicaid enrollees residing

in each NTA (i.e., the larger the circle, the larger the Medicaid population in that NTA). See "Data Notes," below, for more details about measure definitions. For a full listing of New York City neighborhoods and their indicator values, see the accompanying appendix.

From a policy and practice perspective, the neighborhoods with large plot size in each figure's upper right quadrant are of greatest interest—these are neighborhoods where there are high levels of housing insecurity, ED visits, and Medicaid enrollees. Examples include Mount Hope in the Bronx, East New York in Brooklyn, and Jamaica in Queens.

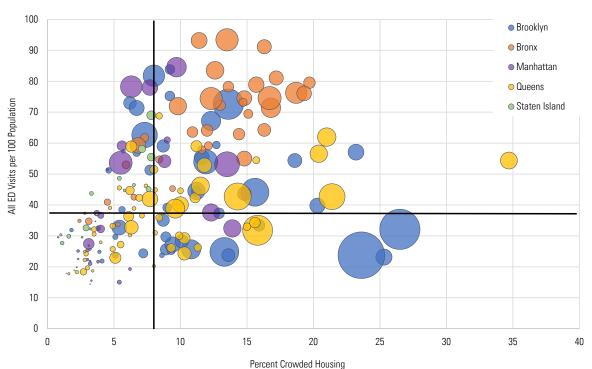


Figure 1. Percent of Total Population Experiencing Crowded Housing (>1 Occupant per Room) vs. All ED Visits (per 100) and Total Medicaid Population, by NYC Neighborhood Tabulation Area (NTA)

Note: Bubble size indicates total number of Medicaid members per NTA and bold graph lines indicate median values.



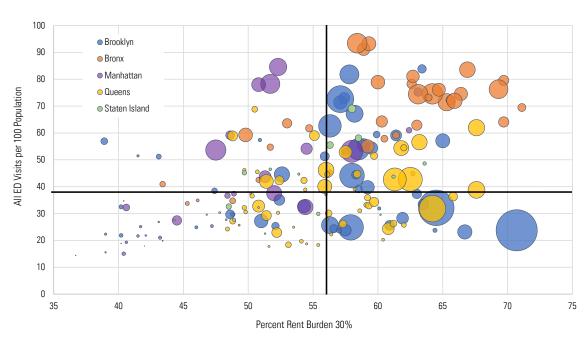


Figure 2. Percent of Total Population Experiencing Rent Burden (30% or More of Pretax Income Spent on Rent) vs. All ED Visits (per 100) and Total Medicaid Population, by NYC NTA

Note: Bubble size indicates total number of Medicaid members per NTA and bold graph lines indicate median values.

### **Neighborhood Tabulation Areas**

This brief primarily uses data drawn from the NYC Neighborhood Health Atlas (the Atlas), which was first released in 2018 by the New York City Department of Health and Mental Hygiene (NYC DOHMH) and created with funding from the Robert Wood Johnson Foundation's national Data Across Sectors for Health (DASH) program. The Atlas identifies and calculates over 100 cross-sector health and social measures for 188 different NYC neighborhoods, referred to as "neighborhood tabulation areas" (NTAs).

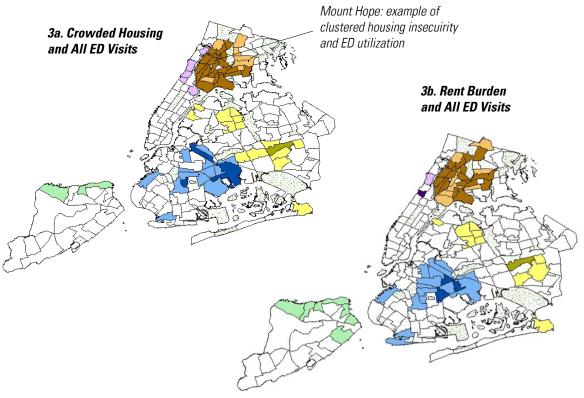
NTAs are statistical areas first constructed by the <a href="NYC Department of City Planning">NYC Department of City Planning</a> to analyze and estimate the populations of small areas. NTAs currently range in size from approximately 13,000 to 137,000 total residents, with a median population of 39,088, based on the U.S. Census Bureau's 2010-2014 American Community Survey's five-year estimates. Each NTA consists of census tracts whose boundaries correspond to easily identifiable historical neighborhoods and lie strictly within the Census Bureau's larger Public Use Microdata Areas (or PUMAs), which roughly correspond to NYC's 59 Community Districts.

The Atlas data were developed through a collaboration of NYC DOHMH, the NYC Center for Innovation through Data Intelligence, the NYC Department of City Planning, the NYC Department for the Aging, the NYC Department of Correction, the New York Academy of Medicine, the Fund for Public Health in New York City, and the United Hospital Fund.



As the maps in Figure 3 demonstrate, such neighborhoods are often geographically clustered. For example, the neighborhoods surrounding Mount Hope are all in the top quartiles (across all NYC neighborhoods) for both crowded housing and all ED visits, and all but one of those neighborhoods are also in the top quartile for rent burden. Moreover, 16 of 30 neighborhoods (53%) highlighted with darker-colored shading in Figure 3 are highlighted on both maps in the figure, indicating top-quartile values for all ED visits and both housing indicators. These neighborhoods may offer good opportunities for developing or expanding housing interventions to help reduce enrollees' ED visits and hospitalizationsincluding the potentially avoidable visits and the unavoidable visits associated with unstable housing. (Potentially avoidable visits may be driven by unstably housed individuals' reduced access to routine care or poor management of chronic conditions—due to challenges with refilling or storing medication,19 for instance; unavoidable visits may be driven by such individuals sliding into homelessness and becoming vulnerable to conditions such as hypothermia, assault-related injuries, or exacerbated behavioral health needs.) In turn, addressing these drivers of ED and hospital utilization may help achieve VBP quality and cost goals.

Figure 3. NYC NTAs with Both Housing Insecurity and ED Utilization Values Above the Median (Lighter Shading) or in the Top Quartile (Darker Shading), Relative to All NTAs



Note: The above-median and top-quartile rankings are citywide comparisons, and not every borough has neighborhoods with top-quartile values for housing insecurity and ED utilization. For instance, all shaded NTAs in Staten Island are shown with lighter green, indicating both values above the citywide median but not in the top quartile.



There are several limitations to this analysis. Available housing and ED data are not exclusive to the Medicaid population;<sup>20</sup> crowded housing and rent burden are incomplete proxies for housing insecurity, and do not capture housing quality or homelessness;<sup>21</sup> and these analyses do not account for underlying poverty or other factors that may contribute to both housing insecurity and ED utilization.<sup>22</sup>

To the extent that more precise data than this brief's housing insecurity measures are available to target housing interventions in neighborhoods like those highlighted in Figure 3, such data might also assist plans and VBP contractors with selecting appropriate forms of housing assistance. Options include those currently listed on the Department of Health's menu of evidence-based SDH interventions, such as respite care, rental assistance, legal services, housing-related case management, and supportive housing.23 Several housing and health interventions are already underway in New York City;<sup>24,25</sup> VBP contractors may also wish to consider other regional and national models with innovative design components. Examples include:

Targeting Members with Housing
Insecurity. As a Medicaid Accountable
Care Organization (ACO) operating in
Minnesota, Hennepin Health uses a
method of proactive risk identification to
target high-cost, high-need members that
may benefit most from coordinated efforts
to address medical, behavioral, and social
problems, including housing instability and
homelessness. For example, they have used
electronic health records supplemented
with housing provider data to flag members
with multiple address changes as potentially

unstably housed, finding that up to 50 percent of members were unstably housed or homeless.<sup>26</sup>

## Implementing Medical Respite Models.

Under the New York Delivery System
Reform Incentive Payment (DSRIP)
program (Project 2.b.vi.), Finger Lakes
PPS's Transitional Supportive Housing
Project has fostered a partnership between
two regional health systems and a
community-based organization to develop
temporary psychiatric and medical stepdown beds for unstably housed Medicaid
members, allowing hospitals to discharge
individuals into environments that better
meet their needs. This initiative has
contributed to improved member health,
reduced hospitalizations, and subsequent
cost savings.<sup>27</sup>

Financing Services for Housing-Insecure
Members Through Shared-Savings
Arrangements. Some Arizona Medicaid
managed care plans have established
value-based payment models and sharedsavings arrangements with community
health organizations like Circle the City,
which complement traditional fee-forservice billing in financing an array of nontraditional services. Circle the City provides
services like mobile clinics, medical respite
care, and preventive and primary care
for individuals and families experiencing
homelessness.<sup>28</sup>

## Utilizing Homelessness Prevention Partners.

Over three years, the Boston Foundation has committed \$600,000 to each of four housing and health partnerships addressing stable housing and children's health outcomes.<sup>29</sup> One of these partnerships, the Chelsea Health Starts at Home initiative, links



housing and health providers to stabilize family housing and measure children's resulting accrued health benefits. The providers screen families for housing instability as a part of regular care, referring them to co-located services that include short-term rental assistance and long-term stabilization supports like housing counseling or workforce development resources.<sup>30</sup>

When considering housing assistance as a method for improving Medicaid member health, several challenges exist:

Restrictions on Federal Financing. Currently, federal law prohibits federal reimbursement of state Medicaid spending on housing (i.e., "room and board") except for expenditures on institutional services, such as nursing home stays, and expenditures on certain other types of housing-related services (such as transition services, housing and tenancy sustaining services, and housing-related planning and coordination). 31,32 Due to these restrictions, New York has primarily financed its MRT Supportive Housing Initiative with State-only dollars. 33

**Strategic Decisions for Medicaid Managed Care Plans.** Managed care plans may face complex strategic decisions when providing housing-related services – such as questions about potential return on investment, or categorization of services under managed care contracts (e.g., "value added" or "inlieu-of" services—see endnote for more detail). These decisions can affect plans' flexibility to provide such services, the inclusion of services in capitation rates, or plans' ability to meet medical loss ratio requirements. 35,36

### Considerations for Medicaid Providers.

Health care providers in VBP arrangements may face several challenges when implementing housing interventions: selecting housing assistance models appropriately aligned with patients' needs and providers' resources; targeting interventions through effective patient screening and case management; establishing strong partnerships with community-based organizations that provide housing services; and selecting appropriate outcomes by which to measure success. Like managed care plans, VBPcontracting providers will also need to evaluate potential returns on investment to ensure sustainable funding among different types of housing interventions, both in terms of shared savings and the ability to meet health care quality targets tied to financial incentives or penalties.<sup>37,38</sup>

**Scarcity of Affordable Housing.** Underneath the challenges faced by health plans and providers remains the long-standing shortage of affordable housing in New York City—an issue that both drives housing insecurity and obstructs potential solutions, and one that cannot be tackled by health and housing providers alone.<sup>39</sup>

Despite these challenges, New York
Medicaid's VBP initiative has the potential
to promote new cross-sector partnerships
between health plans, providers, and
housing and human services organizations.
The success of such partnerships will
depend on adequately balancing each
sector's goals and share of investment
return; yet cost savings alone are an
insufficient measure of success. As Kertesz
et al. have argued, the evidence on health



care savings resulting from housing interventions is mixed, and savings may only occur among a narrow subgroup of the costliest patients. 40 Instead, housing interventions' clearest value may be in preventing the dire health consequences resulting from current and future homelessness, and in providing stable living arrangements that facilitate consistent access to routine care, regular adherence to medications, and more effective management of chronic conditions—all of which may improve patient outcomes and VBP contractors' performance on quality measures. Ultimately, New York's SDH requirements in VBP may yield many models demonstrating the promises and pitfalls of addressing health through housing for Medicaid's highestcost, highest-need members—potentially

producing numerous best practices and lessons for the field.

#### DATA NOTES

Sources: NYC Neighborhood Health Atlas data at the NTA-Level—Crowded Housing (American Community Survey 2010-14 fiveyear estimates); Rent Burden (American Community Survey 2010-14 five-year estimates)—calculated relative to gross rent (rent plus electricity and heating fuel costs); All ED Visits (SPARCS ED Visits, 2014) crude rate of all emergency department visits per 100 population, all ages (consisting of both ED visits resulting in inpatient stays and "treat-andrelease" ED visits not leading to inpatient admissions); Medicaid Enrollment—created by multiplying the percent of the population enrolled in Medicaid (Salient Interactive Miner, continuously enrolled for 11 months or more in CY 2015) by the total NTA population.

## **ENDNOTES**

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